

*Comprehend the business processes locked inside of your mainframe to discover their hidden value now!*

**OpenConnect's** solution automatically discovers and exploits the latent business process knowledge exercised daily in your enterprise to allow you to improve and securely extend business processes to achieve immediate ROI with *virtually no risk*.

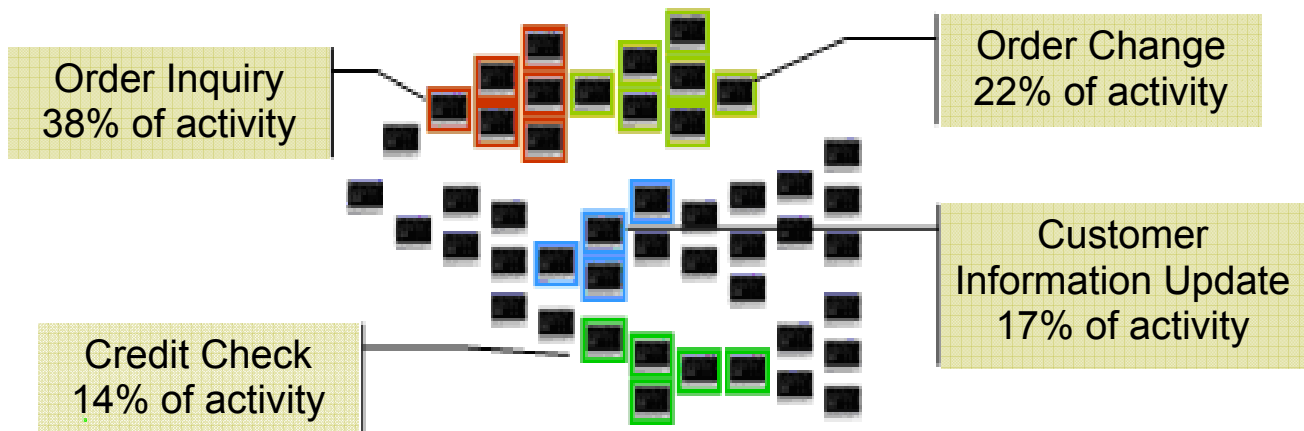
The OpenConnect solution is the only complete solution to *Comprehend*, *Configure* and *Connect* to your mainframe assets with proven secure, scalable technology.

**Comprehend** observes all user interactions with your mainframe assets in a secure non-invasive environment. *Comprehend* constantly analyzes and learns based upon these observations to create a detailed understanding of the underlying applications and real-world use patterns. The detailed business processes discovered allow you to immediately focus efforts on high use, high opportunity areas of business process improvement.

*The average age of mainframe applications is 13 years.*

*Gartner Research*

*Legacy systems represent \$3 trillion worth of assets.*



*Only 1/3 IT projects are successful and create new value.*

*Forrester Research*

*Lack of business process knowledge is leading cause of failure.*

**Configure** leverages the discovered business process knowledge to allow you to configure an improved business process quickly and easily with complete understanding of the as-is process.

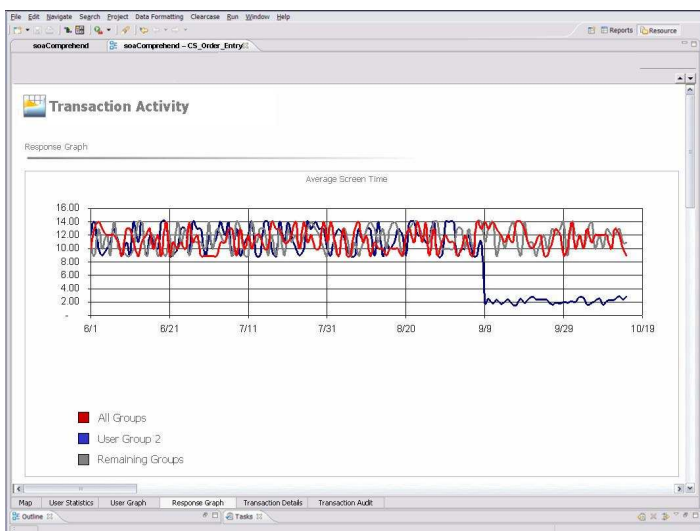
**Connect** allows for highly scalable, run-time access to the mainframe with unparalleled security. *Connect* allows you to *Configure* the appropriate solution based on your needs and preferences, whether you want on-host, off-host, access to screen logic, application logic or data.

## OpenConnect's solution drives more value than any other option for mainframe enablement.

*Comprehend* learns your business processes where traditional tools and methodologies *require analysts* to model the business process manually. By analyzing everyday user interaction with IT assets, the latent business process knowledge trapped in your employees becomes explicit. This knowledge can be leveraged to easily construct services, monitor for anomalous system use, or provide a roadmap for business process optimization.

### Maximum Return On Investment (ROI)

By understanding how users are using the system, development efforts can be focused and targeted at improving high use transaction paths, and pathways that lead to high incidents of error transactions. This maximizes productivity gains, training cost reductions and system improvement efforts.



### Reduced risk

Instead of relying on several man-years of business analysts time to ensure your comprehensive understanding of the business processes, leveraging the *thousands* of man years of knowledge in the *Comprehend knowledge vault* ensures that your solution will be successful and deliver value to the organization.

Transaction	BaseLine Version 1.0			Target Version 1.1			Change				
	Avg Time	Per Day	Time / Day	Avg Time	Per Day	Time / Day	Avg % Change	Per Day % Change	Time / Day		
CS_Order Entry	588	12,312	7,337,952	123	17,231	2,119,410	473	-78.35%	-4,919	39.95%	5,218,533
JRPMDC	98	2,735	268,723	89	2,934	262,339	9	9.00%	199	7.27%	6,394
DCONJP	52	210	10,903	52	218	11,234	0	0.65%	8	3.72%	331
HZUNQ	60	223	13,333	60	244	14,743	(0)	-0.76%	22	9.78%	(1,409)
BLSFY	168	8,665	1,454,952	172	8,992	1,547,114	(4)	-2.46%	327	3.78%	(92,162)
EKPLUMQ	89	5,386	479,356	96	5,841	562,960	(7)	-8.29%	455	8.45%	(63,604)
RPMVBT	83	7,571	626,681	78	7,908	628,605	3	3.97%	337	4.45%	(1,924)
YSNRM	29	653	19,194	31	636	19,600	(1)	-4.84%	(7)	-2.60%	(406)
QUUMOH	97	3,842	274,478	101	2,921	294,085	(4)	-4.27%	78	2.75%	(19,607)
NZJQAP	193	3,907	1,721,125	210	8,356	1,758,054	(17)	-8.88%	(551)	-6.19%	(38,929)
YVXQKM	58	3,930	228,294	54	3,742	201,079	4	7.51%	(187)	-4.77%	27,214
AJSYZJ	176	2,242	395,410	170	2,210	375,867	6	3.60%	(31)	-1.40%	19,543
JKDYRD	196	6,936	1,356,824	200	7,124	1,424,015	(4)	-2.18%	188	2.71%	(67,191)
SWDLML	38	202	7,617	41	211	8,621	(3)	-8.69%	8	4.13%	(1,004)
BTAVUJ	48	3,322	158,533	44	3,432	152,613	3	6.82%	110	3.31%	5,920
RFQVKO	27	1,031	28,244	28	862	27,516	(1)	-2.28%	(49)	-4.75%	728
TSZGSR	178	9,814	1,751,800	193	9,808	1,937,676	(15)	-6.41%	(7)	-0.07%	(146,076)
<b>NET</b>	<b>172</b>	<b>128,408</b>	<b>21,577,377</b>	<b>128</b>	<b>131,388</b>	<b>16,798,295</b>	<b>44</b>	<b>25.69%</b>	<b>5,983</b>	<b>4.77%</b>	<b>4,779,079</b>

Instead of relying on a best-guess of the business process, the detailed, statistical business models from OpenConnect ensure project success.

### Reduced Costs

Typical projects spend 40% of their budgets on business process analysis, and even then only 1 out of 3 are successful. Using the detailed discovered business processes from *Comprehend* makes projects shorter, less costly and most importantly successful at delivering quantifiable ROI.

For over 20 years, OpenConnect has consistently led the market with innovations to connect the mainframe to evolving technology architectures. OpenConnect helps the world's largest and most complex organizations comprehend, configure and securely connect to their mainframe applications and data, saving time and money, improving return on legacy investments while minimizing the risks of extending and enhancing legacy systems into contemporary ones.

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### High Security

Mainframes house the heart of any organizations most critical business data and processes. Ensuring the security of those processes and data is paramount in any solution. OpenConnect has over 24 years experience accessing mainframe data in a secure, scalable fashion. All OpenConnect solutions meet the most stringent security and compliance requirements.

### discoverNow

OpenConnect is offering a unique service which allows you to fully quantify the value that a business process improvement project can bring to your business. *discoverNow* is a short assessment which combines the software capabilities within the entire OpenConnect solution with our experienced professional services staff to develop a quantified ROI based upon your systems and your users. *Comprehend* identifies the business processes and quantifies their use. *Configure* is used to deploy a set of services and with *Connect* the productivity benefits are realized. The result, a quantified ROI for your complete project.

